

**EUROPEAN
CURRICULUM VITAE**



PERSONAL INFORMATION

Name **Mercuriali Stefano**
Address
Telephone
Status
E-mail

Nationality **Italian**

Date of birth

WORK EXPERIENCE

Dates 01.05.2009- date

Name and address of employer

Type of business or sector

Occupation or position held

Main activities and responsibilities

Production manager in integrated food company

Martini Group - Budrio di Longiano- FC -Italy

Martini Group manages the entire integrated production chain
Farms, feed producers, hatcheries and food processing plants all controlled directly by
the company

Poultry manager

Responsible for production activities

• Dates.1991-30.04.2009

- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

Production manager in a breeders and hatcheries company
Avizoo-Euroagricola-Kabir International via Emilia Longiano FC - Italy
Poultry breeding company (Pure Lines, GPS, PS and hatcheries)
Director of production

Responsible for production activities . Since 2004 I was also in charge of global sales
of genetic Lines (PL-GPS-PS) and customer relationships for Kabir International (on
Jan. 27-2009 acquired by Cobb Europe)

• Dates 1980 – 1990

- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

Technical manager in a poultry farm

Il girasole s.n.c. via Gamberone Bertinoro FC Italy
Broilers producer
Technical manager
All activities in the farm

EDUCATION AND TRAINING

- Dates 1980 - 1990
- Name and type of organization providing education
- Principal subjects/occupational skills covered
- Title of qualification awarded
- Dates 1975 -1980
- Name and type of organization providing education
- Dates 1995
- Name and type of organization providing training
 - Dates 1994
- Name and type of organization providing training
 - Dates 1992
- Name and type of organization providing training

PERSONAL SKILLS AND COMPETENCES

MOTHER TONGUE

Facoltà di Medicina Veterinaria- Dissertation on: "Poultry Meat in Human Food".

Alma Mater Studiorum -Università di Bologna

'Poultry Meat in Human Food'

Doctor of Veterinary Medicine (DVM)

High School Diploma

Liceo Scientifico – Fulcheri Paolucci di Calboli – Forlì –IT

Coman, Bologna – IT

Economy and Business Finance

Business Strategy and Development

Coman, Bologna – IT

Marketing and Commercial Development

Barneveld College, NL

Modern Hatchery Management Course

ITALIAN

OTHER LANGUAGES

ENGLISH

• Reading skills

GOOD

• Writing skills

GOOD

• Verbal skills

GOOD

SOCIAL SKILLS AND COMPETENCES

Good communicator (in writing, on the telephone, or face to face)

Working in group

ORGANIZATIONAL SKILLS AND COMPETENCES

Excellent skills in people coordination and administration. Strong customer relations skills, ability to solve problems taking decisions in emergency situations developed through professional experience.

TECHNICAL SKILLS AND COMPETENCES

IT Skills: Word, Power Point, Excel

OTHER SKILLS AND COMPETENCES

Experienced in Sanitary and Commercial international Legislation ; experienced in international poultry market (Europe, US, China) developed through customers relationships and poultry livestock sales (PS-GPS) in Europe, USA and China

DRIVING LICENCE(S)

Driving Licence, Boat Licence

ADDITIONAL INFORMATION

1985 -1986: Served in the Carabinieri, the Italian Military Police